|                          |                                 | Th                                 | e Maryland Healthcare Commis                                                                | sion                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                        |  |  |  |
|--------------------------|---------------------------------|------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
|                          |                                 |                                    | th Information Organization Re                                                              |                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                        |  |  |  |
|                          |                                 | NYe                                | C and AzHeC - Advisory Organiz<br>February , 2009                                           | ations                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                        |  |  |  |
|                          | New York - NYeC Arizona - AzHeC |                                    |                                                                                             |                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                        |  |  |  |
| Section                  |                                 | Requirement                        | Definitions                                                                                 | (www.nyehealth.org)                                                                                                                                                                                                                                                                                                               | (www.azhec.org)                                                                                                                                                                                                                                        |  |  |  |
| Vision                   | L                               | Vision                             | Clear description of how to<br>respond the unique needs an<br>opportunities of HIE in state |                                                                                                                                                                                                                                                                                                                                   | Convene. Coordinate.<br>Communicate. Our charter is to<br>help Arizona consumers, insurers<br>and providers find their way in the<br>space where the importance of<br>medical information and the power<br>of information technology come<br>together. |  |  |  |
| VISION                   | A.                              | Mission                            |                                                                                             | Statewide body to: develop Health IT<br>and HIE policies and standards,<br>evaluate and establish accountability<br>measures, convene, educate and<br>engage key stakeholders                                                                                                                                                     | Serving as an educator and<br>statewide clearinghouse for<br>information; research and develop<br>statewide policies and model legal<br>agreements; support HIE and<br>adoptions                                                                       |  |  |  |
|                          | B.                              | Principles from Appendix B         |                                                                                             | NYeC has principles outlined in the strategic plan                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                        |  |  |  |
|                          | C.                              | Interoperability                   |                                                                                             |                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                        |  |  |  |
|                          | D.                              | Quality of care                    |                                                                                             |                                                                                                                                                                                                                                                                                                                                   | Enhance patient quality through 5<br>year e-prescribing program                                                                                                                                                                                        |  |  |  |
| Strategy and<br>Planning | 11.                             | Financial Model and Sustainability | Economic Analysis of cost and<br>benefit for each phase of<br>implementation                | Plan for future - no plan for future<br>funding - primary funding and role<br>defined by relationship to the state -<br>going to continue so assume state<br>funding in conjunction with other<br>funding. If role changes need<br>different approach. Stimulus bill may<br>provide money- state will approach<br>this as a team. | AzHeC is funded by the Medicaid<br>Transformation Grant,<br>membership dues, annual<br>summit income. Currently<br>looking at grants and special<br>projects funding.                                                                                  |  |  |  |
|                          | А.                              | Financially sustainable            |                                                                                             | At some point grant may run out -<br>need to mature the model to establish<br>a self sustaining governance.                                                                                                                                                                                                                       | AzHeC has a yearly summit that generates some income                                                                                                                                                                                                   |  |  |  |
|                          | A1                              |                                    |                                                                                             |                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                      |  |  |  |
|                          | A2                              | Subscription fees                  |                                                                                             |                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                        |  |  |  |

|         |          |                                     |             | New York - NYeC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Arizona - AzHeC                                                                                                         |
|---------|----------|-------------------------------------|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| Section |          | Requirement                         | Definitions | (www.nyehealth.org)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (www.azhec.org)                                                                                                         |
|         | A3<br>A4 | Membership fees<br>Hospital funding |             | Decision was made NOT to be a<br>membership organization due to<br>conflict with funding for HIO efforts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | They are a membership organization<br>- schedule of dues by revenue<br>amount.                                          |
|         | A5       | State Funding                       |             | History of State - HEAL funding capital<br>financing - 1 billion over 4 years -<br>250m set aside for Health IT initiatives<br>- first round in 2006 was \$50 to RHIO's<br>- 26 grants. This is HEAL NY Phase one<br>- several other programs through<br>Phase 4 - Legislature viewed health IT<br>as a good investment for modernize.<br>Second round is HEAL 5 is what they<br>have now \$100m set aside for more<br>structure health it interoperability -<br>emr adoption - out of this 105 m or 5<br>million was set aside for NYeC and<br>manage statewide collaboration<br>process. 5 m over 2 year period -<br>started in spring. |                                                                                                                         |
|         | A6       | Federal Funding                     |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | AzHeC will be applying for AHRQ<br>Grant funding in May 2009<br>AzHeC was funded with about<br>\$750M from the Medicaid |
|         | A7       | Health Plan funding                 |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | transformation grant                                                                                                    |
|         | A8       | Physician funding                   |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | A9<br>B. | Philanthropic funding<br>Budget     |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Budget exists and is reviewed monthly by BOD                                                                            |
|         | B1       | capital                             |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2       | operating costs                     |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2-1     | Salaries                            |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2-2     | Benefits                            |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2-3     | Office expense                      |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2-4     | Rent                                |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |
|         | B2-5     | Utilities                           |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                         |

|              |      |                                 |                                  | New York - NYeC                        | Arizona - AzHeC                    |
|--------------|------|---------------------------------|----------------------------------|----------------------------------------|------------------------------------|
| Section      |      | Requirement                     | Definitions                      | (www.nyehealth.org)                    | (www.azhec.org)                    |
|              |      | Software purchase and           |                                  |                                        |                                    |
|              | B2-6 | maintenance                     |                                  |                                        |                                    |
|              |      | Hardware purchase and           |                                  |                                        |                                    |
|              | B2-7 | maintenance                     |                                  |                                        |                                    |
|              | B2-8 | Taxes                           |                                  |                                        |                                    |
|              | B2-9 | Cyber Liability Insurance       |                                  |                                        |                                    |
|              | B3   | cash flow                       |                                  |                                        |                                    |
|              | B4   | break even analysis             |                                  |                                        |                                    |
|              |      |                                 |                                  |                                        |                                    |
|              |      |                                 |                                  | NITEC Academic Research Group          |                                    |
|              |      |                                 |                                  | received 5% of total funding to come   |                                    |
|              |      |                                 |                                  | up with standardized research          |                                    |
|              |      |                                 |                                  | methods to evaluate projects in terms  |                                    |
|              |      |                                 |                                  | or outcomes and effectiveness. There   |                                    |
|              | C.   | Community Benefit               |                                  | is a statewide adoption survey         |                                    |
|              |      |                                 |                                  | No measurements yet - started          |                                    |
|              | D.   | Benefit Realization             |                                  | meeting on this topic -                | No measurements in place           |
|              |      | ROI - financial                 |                                  |                                        |                                    |
|              | D1   | measurement                     |                                  |                                        |                                    |
|              |      | ROI - quality                   |                                  |                                        |                                    |
|              | D2   | measurement                     |                                  |                                        |                                    |
|              |      | ROI - System use                |                                  |                                        |                                    |
|              | D3   | measurement                     |                                  |                                        |                                    |
|              | D3-1 | how many users                  |                                  |                                        |                                    |
|              | D3-2 | what do they                    |                                  |                                        |                                    |
|              |      | ,                               | A multi-stakeholder approach     |                                        |                                    |
|              |      |                                 | that represents the needs of the |                                        |                                    |
| Strategy and |      |                                 | community and all stakeholders   | NYeC has established a statewide       | AzHeC has established a framework  |
| Planning     | ш.   | Governance Framework            |                                  | governance process                     | for governance of AzHeC            |
|              | A.   | Plan for engaging stakeholders  |                                  |                                        | Doesn't exist at this point        |
|              |      | Ownership model: Public-Private |                                  |                                        | AzHeC is a public / private        |
|              | В.   | Partnership                     |                                  | NYeC is a public / private partnership | partnership                        |
|              | C.   | Profit Status: Not-for-profit   |                                  | 501 c 3                                | 501 c 3                            |
|              | D.   | Articles of Governance          |                                  | NYeC has a set of these                | AzHeC has a set of these           |
|              |      | Role of Local HIEs:             |                                  |                                        |                                    |
|              |      |                                 |                                  | DOH funded 105M to 19 RHIO's to get    | Rural Grant funding for forming    |
|              | 1    |                                 |                                  |                                        | RHIO's but they are represented on |
|              |      |                                 |                                  | and DOH contracts with NYeC for        | the BOD as such. Money was just    |
| 1            | E.   |                                 |                                  | management of grants                   | for formation.                     |

|         |     |                               |             | New York - NYeC                     | Arizona - AzHeC                     |
|---------|-----|-------------------------------|-------------|-------------------------------------|-------------------------------------|
| Section |     | Requirement                   | Definitions | (www.nyehealth.org)                 | (www.azhec.org)                     |
|         |     | May include but not           |             |                                     |                                     |
|         |     | require creation of           |             |                                     |                                     |
|         |     | independent governance        |             |                                     |                                     |
|         |     | entities to oversee           |             | Role of the Statewide Health        |                                     |
|         |     | regional or local HIE. All    |             | Information Network for NY - the    |                                     |
|         |     | HIEs would conform with       |             | network is a network of networks -  |                                     |
|         |     | statewide policies,           |             | facilitated by adoption of common   |                                     |
|         | E1  | standards and rules.          |             | policy and technical protocols.     |                                     |
|         |     | RHIO participation will be    |             |                                     |                                     |
|         |     | required (required as         |             |                                     |                                     |
|         |     | regional governance           |             | Policy and Operations has each RHIO |                                     |
|         | E2  | entities)                     |             | voting on that group.               |                                     |
|         |     | Local HIEs must be            |             | RHIO's required to put measurement  |                                     |
|         |     | inclusive and non-            |             | requirements in their RFP's to get  |                                     |
|         | E3  | discriminatory                |             | funding.                            |                                     |
|         | F.  | Technical Operations          |             |                                     |                                     |
|         |     | Separate governing            |             |                                     |                                     |
|         |     | structure from technical      |             |                                     |                                     |
|         |     | operations (potential for     |             |                                     |                                     |
|         |     | combination in latter         |             | NYeC has does not perform technical | AzHeC does not perform technical    |
|         | F   | stages)                       |             | operations                          | operations                          |
|         |     | Governance and technical      |             |                                     |                                     |
|         |     | operations in single entity   |             |                                     |                                     |
|         | F   |                               |             |                                     |                                     |
|         | G.  | Accountability Mechanisms     |             |                                     |                                     |
|         |     | Direct oversight through      |             |                                     |                                     |
|         |     | contracts with incentives     |             |                                     |                                     |
|         |     | for adherence and             |             |                                     |                                     |
|         |     | penalties for non-            |             |                                     |                                     |
|         | G   | adherence                     |             |                                     |                                     |
|         |     | Direct oversight via          |             |                                     |                                     |
|         | 0   | legislation                   |             |                                     |                                     |
|         | Н.  | Board of Director Composition |             |                                     |                                     |
|         |     | Governor's Office             |             |                                     |                                     |
|         |     |                               |             |                                     | Health Policy Advisor is on BOD;    |
|         |     |                               |             |                                     | Governor Napolitano issued an       |
|         |     |                               |             |                                     | executive order in 2005. New        |
|         |     | State Mediacid Accurates      |             |                                     | governor now and not sure the role. |
|         |     | State Medicaid Agencies       |             |                                     | State Medicaid Director is an POD   |
|         | I F |                               |             |                                     | State Medicaid Director is on BOD   |

|         |      |                                    |             | New York - NYeC                      | Arizona - AzHeC                   |
|---------|------|------------------------------------|-------------|--------------------------------------|-----------------------------------|
| Section |      | Requirement                        | Definitions | (www.nyehealth.org)                  | (www.azhec.org)                   |
|         |      | State Department of                |             | Works closely with Department of     |                                   |
|         |      | Health                             |             | Health, Office of health information |                                   |
|         | H    |                                    |             | technology                           | Department of Health is on BOD    |
|         |      | State Healthcare and               |             |                                      |                                   |
|         | F    | Hospital Association               |             | Yes                                  | Yes                               |
|         | F    | State Medical Association          |             | Yes                                  | Yes                               |
|         |      | Other non-profits who are          |             |                                      |                                   |
|         |      | involved in the medical            |             |                                      |                                   |
|         | F    | community                          |             | Yes                                  | Yes                               |
|         |      | Government Agencies who            |             |                                      |                                   |
|         |      | may be a stakeholder               |             |                                      |                                   |
|         | F    |                                    |             | Yes                                  |                                   |
|         | F    | Consumers                          |             |                                      |                                   |
|         | F    | Employers                          |             |                                      | Yes                               |
|         | H1   | Insurers                           |             | Yes                                  | Yes                               |
|         | H1   | Health Care Providers              |             | Yes                                  | Yes                               |
|         | H1   | Pharmacy                           |             |                                      | Yes                               |
|         | H1   | Clinical Laboratories              |             |                                      | Yes                               |
|         | H14  | Higher Education                   |             |                                      | Yes                               |
|         | H1   | Quality Organizations              |             |                                      |                                   |
|         |      | Operational / Management Positions |             |                                      |                                   |
|         | Ι.   | and Responsibilities               |             |                                      |                                   |
|         | l    | Positions                          |             |                                      |                                   |
|         |      | Executive Director                 |             |                                      |                                   |
|         | 11-: |                                    |             | NYeC has an executive director       | AzHeC has an executive director   |
|         | 1-2  | Staff                              |             |                                      | AzHeC has an associate director   |
|         |      | 2 program staff,                   |             |                                      |                                   |
|         |      | controller, 2 adm                  |             |                                      | AzHeC has a marketing /           |
|         |      | assistants                         |             |                                      | communications manager and a part |
|         | I1-: |                                    |             | NYeC has a program manager           | time administrative assistant     |
|         |      | Privacy and Security               |             |                                      | AzHeC executive director is a     |
|         | 11-4 | Officer                            |             |                                      | certified privacy person          |
|         | 12   | Responsibilities                   |             |                                      |                                   |
|         |      | Execute strategic, business        |             |                                      |                                   |
|         |      | and technical plans                |             |                                      |                                   |
|         | 12-1 |                                    |             | Yes                                  | Yes                               |
|         |      | Coordinate day-to-day              |             |                                      |                                   |
|         | 12-1 | tasks and deliverables             |             | Yes                                  | Yes                               |
|         |      | Establish contracts and            |             |                                      |                                   |
|         |      | other relationships with           |             |                                      |                                   |
|         | 12-3 | local/sectoral initiatives         |             | Yes                                  | Yes                               |

|         |       |                              |             | New York - NYeC                       | Arizona - AzHeC            |
|---------|-------|------------------------------|-------------|---------------------------------------|----------------------------|
| Section |       | Requirement                  | Definitions | (www.nyehealth.org)                   | (www.azhec.org)            |
|         |       | Provide industry             |             |                                       |                            |
|         | 12-4  | knowledge                    |             | Yes                                   | Yes                        |
|         | 12-!  | Advise the Board             |             | Yes                                   | Yes                        |
|         |       | Board Committees and         |             |                                       |                            |
|         | J.    | Responsibilities             |             |                                       |                            |
|         | J1    | Governance Board             |             | see articles of governance            | see articles of governance |
|         |       | Maintain vision, strategy,   |             |                                       |                            |
|         | J1-   | and outcome metrics          |             |                                       |                            |
|         |       | Build trust, buy-in and      |             |                                       |                            |
|         |       | participation of major       |             |                                       |                            |
|         | J1-   | stakeholders statewide       |             |                                       |                            |
|         |       | Assure equitable and ethical |             |                                       |                            |
|         | J1-   | approaches                   |             |                                       |                            |
|         |       | Develop high-level business  |             |                                       |                            |
|         |       | and technical plans          |             |                                       |                            |
|         | J1-   |                              |             |                                       |                            |
|         |       | Approve statewide policies,  |             |                                       |                            |
|         |       | standards, agreements        |             | Accreditation Report - what is        |                            |
|         |       |                              |             | sustainable governance model -        |                            |
|         |       |                              |             | having a public private entity create |                            |
|         |       |                              |             | common standards for the entities     |                            |
|         |       |                              |             | across the country - gov, operations, |                            |
|         |       |                              |             | measures, take high level regulatory  |                            |
|         | J1-   |                              |             | framework for managed care.           |                            |
|         |       | Balance interests and        |             |                                       |                            |
|         | J1-   | resolve disputes             |             |                                       |                            |
|         |       | Raise, receive, manage and   |             |                                       |                            |
|         |       | distribute state, federal,   |             |                                       |                            |
|         | J1-   | private funds                |             |                                       |                            |
|         |       | Prioritize and foster        |             |                                       |                            |
|         |       | interoperability for         |             |                                       |                            |
|         |       | statewide and sub-state      |             |                                       |                            |
|         | J1-   | initiatives                  |             |                                       |                            |
|         |       | Implement statewide          |             |                                       |                            |
|         |       | projects and facilitate      |             |                                       |                            |
|         | J1-   | local/sector projects        |             |                                       |                            |
|         |       | Identify and overcome        |             |                                       |                            |
|         | J1-10 |                              |             |                                       |                            |

|              |       |                                    |                                  | New York - NYeC                      | Arizona - AzHeC                      |
|--------------|-------|------------------------------------|----------------------------------|--------------------------------------|--------------------------------------|
| Section      |       | Requirement                        | Definitions                      | (www.nyehealth.org)                  | (www.azhec.org)                      |
|              |       | Financial and legal                |                                  |                                      |                                      |
|              |       | accountability, compliance,        |                                  |                                      |                                      |
|              |       | risk management                    |                                  |                                      |                                      |
|              | J1-11 |                                    |                                  |                                      |                                      |
|              | J1-12 | Educate and market                 |                                  |                                      |                                      |
|              |       | Facilitate consumer input          |                                  |                                      |                                      |
|              |       | (Others in MCHIE document          |                                  |                                      |                                      |
|              |       | worth reviewing and making         |                                  |                                      |                                      |
|              |       | sure tie back to above)            |                                  |                                      |                                      |
|              | J1-13 |                                    |                                  |                                      |                                      |
|              |       | Determining compensation           |                                  |                                      |                                      |
|              | J1-14 | for staff                          |                                  |                                      |                                      |
|              | J     | Board Committees                   |                                  |                                      |                                      |
|              |       | Broadens stakeholder               |                                  |                                      |                                      |
|              |       | representation in                  |                                  |                                      |                                      |
|              | J2-   | governance body                    |                                  | Financial sustainability committee   | Financial sustainability committee   |
|              |       | Provides content expertise         |                                  |                                      |                                      |
|              | J2-   | in very specific areas             |                                  |                                      | Yes                                  |
|              |       | Represents clinicians,             |                                  |                                      |                                      |
|              |       | consumers, employers and           |                                  |                                      |                                      |
|              | J2-   | payers                             |                                  | NYeC has a consumer advisory council | Yes - except for consumers           |
|              | J3    | Suggested Committees:              |                                  |                                      |                                      |
|              | J3-   | Steering Committee                 |                                  |                                      | AzHeC has this committee             |
|              |       | Privacy and Security (legal, S     |                                  |                                      | Security Working Group and Legal     |
|              | J3-   | & P officers)                      |                                  |                                      | Committee                            |
|              |       | Clinical                           |                                  |                                      | Clinical and Technical committees    |
|              | J3-   |                                    |                                  |                                      | combined                             |
|              |       | Technical                          |                                  |                                      | Clinical and Technical committees    |
|              | J3-   |                                    |                                  |                                      | combined                             |
|              |       | Standards                          |                                  |                                      | Falls under the clinical / technical |
|              | J3-   |                                    |                                  | Policy and operations council        | committee                            |
|              |       | Outreach and Education             |                                  | NYeC Has an education and            | Established but not a working        |
|              | J3-   |                                    |                                  | communication committee              | committee - being planned for        |
|              |       |                                    | Ensure Transparency, convene all | Plan in process for outreach and     |                                      |
|              |       |                                    | stakeholders, educate            | education with a goal of doubling    |                                      |
|              |       |                                    |                                  | efforts in 2009. Two new             |                                      |
|              |       |                                    |                                  | workgroups - EMR and provider.       |                                      |
| Strategy and |       |                                    |                                  | Separate funding for consumer        |                                      |
| Planning     | v.    | Stakeholder Outreach and Education |                                  | advisory council                     | Plan being developed                 |
|              |       |                                    |                                  |                                      |                                      |
|              | Α.    | Part of statewide governing body   |                                  |                                      |                                      |

|         |   |                                  |             | New York - NYeC     | Arizona - AzHeC |
|---------|---|----------------------------------|-------------|---------------------|-----------------|
| Section |   | Requirement                      | Definitions | (www.nyehealth.org) | (www.azhec.org) |
| B       |   | Documented process to educate:   |             |                     |                 |
|         | E | Consumers                        |             |                     |                 |
|         | E | Under-served                     |             |                     |                 |
|         | E | Providers                        |             |                     |                 |
|         | E | Public Health                    |             |                     |                 |
|         | E | Government Agencies              |             |                     |                 |
|         | E | Non-profits                      |             |                     |                 |
|         |   | Understanding of market forces - |             |                     |                 |
|         |   | patterns of care, who to connect |             |                     |                 |
| C       |   | with and political environment   |             |                     |                 |